## Work Motivation

## Past, Present, and Future

## Edited by

Ruth Kanfer • Gilad Chen • Robert D. Pritchard



## Contents

Ser	les Foreword xv
	ert D. Pritchard, Series Editor
For	ewordxvii
Lym	an W. Porter
Pre:	face xix
Ack	nowledgmentsxxiii
Cor	ntributorsxxv
1	The Three C's of Work Motivation: Content, Context,
1	and Change1
	Ruth Kanfer, Gilad Chen, and Robert D. Pritchard
2	The Measurement and Analysis of Motivation17
	Robert E. Ployhart
3	Motivation for What? A Multivariate Dynamic
	Perspective of the Criterion63
	Reeshad S. Dalal and Charles L. Hulin
	Recomm of Datas and Charles I. Hann
4	Goal Choice and Decision Processes
	Howard J. Klein, James T. Austin, and Joseph T. Cooper
5	Goal-Striving and Self-Regulation Processes
	James M. Diefendorff and Robert G. Lord
6	Self-Regulation and Multiple Deadline Goals
	Terence R. Mitchell, Wendy S. Harman, Thomas W. Lee, and Dong-Yeol Lee
7	Designing Motivating Jobs: An Expanded Framework
	for Linking Work Characteristics and Motivation233
	Sharon K. Parker and Sandra Ohly -
8	Motivation in and of Work Teams: A Multilevel
	Perspective
	Gilad Chen and Celile Itir Gogus

9	Leadership Processes and Work Motivation319 Stephen J. Zaccaro, Katherine Ely, and Johnathan Nelson
10	Organizational Systems and Employee Motivation
11	Motivation to Engage in Training and Career Development
	Daniel C. Feldman and Thomas W. H. Ng
12	A Self-Regulatory Perspective on Navigating Career Transitions433
	Connie R. Wanberg and John Kammeyer-Mueller
13	Nonwork Influences on Work Motivation471 Ellen Ernst Kossek and Kaumudi Misra
14	Social-Cultural Influences on Work Motivation501 Miriam Erez
15	Essays from Allied Disciplines
	Making Time for Memory and Remembering Time in Motivation Theory
	The Social Context of Work Motivation: A Social- Psychological Perspective553
7	Verlin B. Hinsz
	Motivation and Expertise at Work: A Human Factors Perspective568
	Eduardo Salas, Katherine A. Wilson, and Rebecca Lyons Motivation in Health Psychology: A Social-Cognitive
	Perspective
	Law and Motivation
	Work Motivation: Insights from Economics

16	Work Motivation: Forging New Perspectives and		
	Directions in the Post-Millennium	601	
	Ruth Kanfer, Gilad Chen, and Robert D. Pritchard		
Au	thor Index	633	
Sul	bject Index	661	